



# Your Go-to Listco Partner

## Joining Hand with You for Successful IPOs and Beyond

Tricor, a leading business expansion specialist in Asia since 2000, has long been a trusted companion for our clients on the path to success from IPO and beyond.

### 53% of market share

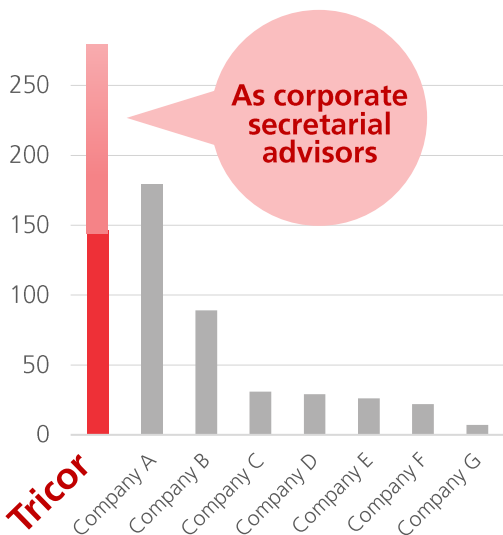
Trusted by 1500+ out of ~2,500 Listed companies on HKEx

### A Top IPO, Share Registry and Company Secretarial Service Provider Supporting You Throughout the IPO Journey

#### Largest CoSec Team Serving

# 270+

Listed companies as corporate secretarial advisors, supporting their secretarial and corporate governance compliance processes



Source: HKEx

- ✓ Senior executives from **Big 4** with deep expertise and experience
- ✓ Handling **over 70% WVR** cases (HKEx Chapter 8A)

#### Outstanding IPO Track Record

From 2010 to 2020

Supporting

# 53%

of IPOs on HKEx

Handling the

# Largest

Number of new listings/ IPOs

#### Highlights for the First Half of 2021

▶ Participated in **43%** of new listings

▶ Average number of applications processed per IPO **300%+** of growth since 2020

XPeng 小鹏汽车	New Horizon Health 諾輝健康
Linklogis 联易融科技集團	Angelalign Technology 時代天使
Medlive Technology 醫脈通科技	Zylox-Tonbridge 歸創通橋
JOINN Laboratories 昭衍新藥	Kindstar Globalgene 康聖環球

Tricor is the only service provider in Hong Kong that offers integrated end-to-end solutions and services throughout the IPO journey.



## Highlighted Solutions and Services

### 1 Pre-IPO Trusts

As one of the Big 4 independent trust companies in Hong Kong, our trust experts can help set up **pre-IPO trusts** to protect the assets of the founders and bring continuity in management, and advise on the appropriate selection of the jurisdictions, as well as the type of trust structures for any pre-IPO need.

### 2 ESOP

We can help create **Employee Share Ownership Plans ("ESOPs")**, typically maintained within a trust, that are increasingly adopted by listed companies to attract, reward, motivate and retain talents/competent employees.

### 3 Tailored Services for Chinese Enterprises

In view of an increasing number of Chinese enterprises planning to get listed on HKEx, Tricor's network of global offices has the advantage to collaboratively offer **Circular 37 registration, outbound direct investments (ODI) filing and wholly foreign-owned enterprise (WFOE) incorporation services.**

## Tricor, At Your Service from Start-up to IPO and Beyond

**600+**

Professionals specialized in different disciplines

**120+**

IPO and share registry experts

**200+**

Qualified company secretaries



**Joe Wan**  
CEO, Tricor Hong Kong



**Pamela Chung**  
Managing Director & Head of IPO



**Mandy Mok**  
Co-head of Listed Issuers



**Jennifer Ngai**  
Head of Commercial



**Catharine Wong**  
Co-head of Listed Issuers